



Trimble Navigation Limited
935 Stewart Drive
Sunnyvale, CA 94085

5 February 2014

Re: Letter of Recommendation
David Wells, Wells Spring Inc

To Whom It May Concern

David Wells of Wells Spring Inc was engaged by Trimble Navigation Limited on two construction projects as our Owner's Representative during 2011 -2013. The first project was a four level, 125,000 sq ft, LEED Gold office building situated on 15 acres in Westminster, Colorado. The second was a 130,000 sq ft single level distribution center in Huber Heights, Ohio. Both projects while commenced at different times did overlap. During this time David was also involved as a Tenant Representative for Trimble in a tenant fit out of 16,000 sq ft in Boulder, Colorado.

The construction projects were the first construction Trimble had embarked on. David brought a unique skill set to the Trimble team, which had heavy weight experience with tenant improvements verses construction. His early and indispensable involvement, guidance, direction and attention to detail allowed Trimble to liaise with City authorities, architect, and general contractor in a direct and effective manner which in turn reduced costs and time. The challenge to this project was incorporating Trimble technologies. Trimble used this project as an opportunity to show case its broad range of Engineering and Construction (E&C) solutions from survey, site-prep, excavation to building information modeling (BIM) and construction layout. This in itself could have been a massive learning curve and time delay however David's awareness and constant attention and communication with all involved made this show case extremely successful.

With David's continuous vigilance the Westminster building came in under budget and on time. The building received the LEED Gold certification. The building has also received an award from Engineering News Record (ENR) Mountain States winner of its 2013 Best Projects competition in the Mountain States region. This building is a strategic location for Trimble and represents Trimble and its brands in an extraordinary way.

The Distribution Center project in Huber Heights had a number of challenges. This project would be the consolidation of all of Trimble's warehousing and was fast tracked, from decision in November 2012 to having it operational by June 2013. David was crucial in his liaison between Trimble, contractors and City authorities to push this project's timeline. David's involvement early with the City meant that the City was well informed of the project and the critical nature of it to Trimble. This ultimately had the City change some roading infrastructure earlier than anticipated. His persistency in dealing with contractors and having them perform as anticipated lead to the on time completion.

David's attention to detail, his ability to handle multiple projects, his risk assessment, and his balanced approach to all he encounters is an attribute and someone whom Trimble is privileged to have on any of our projects. It is without hesitation in recommending him.

Sincerely

A handwritten signature in black ink that reads "AWilliams". The signature is written in a cursive, flowing style.

Angela Williams
Director, Real Estate & Facilities